

October 2023



Inside this Issue:

Annual Membership Meeting & Awards	2
Calendar of Events	3
Upcoming CE	4
Board of Directors	5
CE Flyer	6
CE Flyer	7
Professional Standards Committee Sign up	8
Christmas Party Flyer	9
New NAR Fair Housing Requirements for 2025	10
OR Benefits for YOU!	11
Coaching Corner	12
NAR Benefits for YOU!	13
Truck in for Lunch	14
Affiliate Ads	15-17
Affiliate Members	18-19
NEW Unlicensed Assistants Applications	20
NEW Membership Change Forms / MLS	21
Welcome New Members	22
2024 Board Dues	23
REALTOR® Insight	24

REALTOR® Insight

2023 Annual Awards Banquet & Annual Membership Meeting

The Annual Membership meeting and Awards Banquet was held October 11th at The Neeley Center, Terra State Community College in Fremont.

The Member Service and Awards Committee did an amazing job this year putting together a wonderful event. They even made the beautiful centerpieces for each table that were given out as door prizes at the end of the night.

The evening was filled with joy and tears for our Special Award winners.

This years Special Awards:

Years of Service Presented by 2023 Board President David Amarante: **5 Years (2018)** - Lisa Yako, Brenda Shone, Daniel Soisson, Carolyn Steindl, Cody Webb, Matthew Zytkowicz, Jacob Mahnke, Jeremy Milner, Thomas Mayhew, Amanda Paez, Kate Suvar, Cassie Ackerman, Barb Wildermuth, Kari Steele, Andrew Ramsey, Nicole Sweet

10 Years (2013) - Heather Hood, Sean Pugh, SheAnna Garner, Tim Kaser, Steve Pitzer, Chre Pitzer, Sarah Elchert-Porter, Tonia Harris, Randy Schroeder, Daniel Ward, Katey Eirons, Kim Vaccaro,

15 Years (2008) - Yvonne

Maldonado, Jennifer Hupp, Brandon Morrow,

20 Years (2003) - David Meyer, Marti Redmond, Shelley Suvar, Jill Schroeder, Shannon Conine, Peggy Hopp, Tina Hormell, David Meyer, Mike Bailey, Jennifer Craig, Ann Dowell, Debra Miller,

25 Years (1998) - Michael Taylor, Donna Miller, Judith Kerr, Nancy Greene, Nancy Dunlap, Steve Lehmann, Carol Morgan, Marlene Younger

30 years (1993) - David Bier, Bobbie Miller, Candy Goff, Linda Cyrek, Annette Gerken, Noel Fusco, Rob Routh, Sherry Stroup, Donna Schoonmaker

35 Years (1988) - Suzanne Miller, Karl Riedel III, Pamela Synoracki,

45 Years (1978) - Jay Ewell, Cindy Gabel, Bill Hill, Norma Schaechterle, Andy Suvar, Sara Wingart

50 Years (1973) - John Fenn, Gary Strayer

55 Years (1968) - Dennis Grah

65 Years (1958) - Ken Cas-sell

Frank Corder Presented the RPAC Awards. Carrie Jo Wahl presented the President's Sales Club Awards.

This years Affiliate of the Year is Erie Inspection pre-

sented by Mary Boldman.

Roseann Hickman presented the **Special Services Award** to Carol Morgan for her work in the Port Clinton Community.

The **2023 President's Award** was given to Roseann Hickman for her resilience when faced with adversity. Roseann is a true inspiration to many of us.

CEO Award was presented by David Freitag to Emily Schwerer, MLS Coordinator for her ever willingness to go above and beyond.

Rookie of The Year was presented by Jeff Morgan to Shelly Schultz for an amazing first year of the business.

REALTOR of The Year is David Amarante, he received his award during Ohio REALTORS Convention & Expo this fall. Marcia Shockley presented his award at the Meeting.

Hall of Fame Award was posthumously awarded to Pat Spettel. Dale and Ellen Coffman presented this award to Pat's family. Pat was very involved in his community and Real Estate.

Continue to Page 2

Awards and Meeting

2023 Annual Awards Banquet & Annual Membership Meeting Continued:

The Annual Membership Meet was held and the elections for 2024 Open Board of Director seat was completed.

The newly elected Board of Directors will begin their 3 year term in January 2024, they are: Phillip Bolte, Century 21 Bolte Real Estate and Anna Sparks, Russell Real Estate.

Your 2024 Board President will be Jaime Polter, Polter Real Estate and she has planned an amazing Christmas Party for everyone!

The Member Services and Awards Committee would like to thank everyone who was able to make it to the event.

Thank your Committee members for a job well done!

Mary Boldman - 2023 Chairperson, Marcia Shockley—Co-Chairperson, Linda Armstrong, JoAnn Cummings, Barb Flaczynski, Mary Giles, Janet Herzog, Roseann Hickman, Lisa Horman, Carrie Jo Wahl.





Save the Date!

12/6/23
Christmas Party
Gideon Owen
6-9pm

Up Coming Events

October

26	CE—Foundation Basics, Board Office, 10am
27	Board Dues Invoiced & Emailed out! Due 11/30/23

November

8	CE—Time Management, Board Office, 10am—Noon
7	Election Day...Get out and Vote
9	Board of Directors Meeting, Board Office, 10am
12-17	NAR NXT Conference, Anaheim, CA
16	Ottawa Co. Christmas Party, Gideon Owen Wine Co.
22	Thanksgiving Holiday, Board Office Closes at Noon
23-24	Thanksgiving Holiday, Board Office Closed
29	New REALTOR Member Orientation, Board Office, 10am—4pm
30	2024 Board Dues are Due

December

6	Christmas Party, Gideon Owen Wine Co., 6pm—9pm
21	Board of Directors Meeting
25-26	Christmas Holiday, Board Office Closed
Jan. 1-2	Happy New Year! Board Office Closed

All Events are subject to change until further notice



Stay up to date with RPAC News!



**Don't forget to Vote on
Nov. 7th!**

Upcoming CE Scheduled



FAOR Continuing Education Classes – 2023

February 23rd –11am-1:30pm Structural Awareness / Fire & Home Safety @ FAOR Hall
Classes by Inspection Tech Tom Dunlap & Dan Malcolm
Refreshments provided by Jason Sas-Union Capitol Mortgage

March 20-April 24-Fairhaven Office Challenge!

April 27th - 11-2:30 Fair Housing (3hr core course-Civil Rights) w/Alec Hagerty @FAOR Hall
Sponsored by Union Home Mortgage Todd Lillo Team & Mutual Title Beth Druzilla

May 25th- Closing the Deal-What every realtor should know about Insurance, w/Goosehead Steve Pitzer
8am-10am at R Coffee Corner (Port Clinton) - Refreshments by US Bank-Cheryl DeVore

June 22- 11am- 12:30pm FAOR Hall – Mortgage Basics & Current Updates by Erica Ward, Your Home Financial
Refreshments provided by Carrie Jo Wahl, Ally Title

July 12 (PIB) – Core Law (3hr core course) Alec Haggerty- Knowledge Sponge

July 13 (PIB)—Ethics (3hr core course)-First American Title (Mary Boldman)

August 1st – Erie County and Huron County Auditors – Trips and Tricks to getting around the Auditor' Site
Refreshments by Cummings Mortgage

August 17th- Fair Housing Foundations (3hr Civil Rights) Jonathan Duy-OHFA
Refreshments by US Bank-Cheryl DeVore
Location: Berkshire Hathaway HomeService – Professional Realty
237 W. Washington Row – Downtown Sandusky, OH

September 28 - Realtor Safety with Ron Snyder(2 Hrs), REALTOR Hall
Refreshments by First American Home Warranty-Dawn

October 26 – Foundation Basics (1 Hr. Elective)- Erie Inspection Instructors
Refreshments by First Federal of Lorain-Time & location TBD

November – Time Management – (2 hrs. of Elective CE Credit) with Rapid Mortgage
Refreshments by First Federal Savings of Lorain

December **none**



All Classes will be on the Connect Dashboard Calendar Module with registration information when it becomes available.

Welcome Newly Elected Directors for 2024



Anna Sparks
Russell Real Estate
Sandusky
2024-2026



Phillip Bolte
Century 21 Bolte Real Estate
2024-2026

2024 Executive Committee



Jaime Polter
Polter Real Estate
2024 President



Roseann Hickman
Weichert, Realtors—
Morgan Realty Group
2024 Vice President



Frank Corder
RE/MAX Quality Realty
2024 Secretary/Treasurer



David Amarante
Russell Real Estate Services
2024 Past President

Board of Directors

Continuing Education

Join Erie Inspection Service for a 1 Hr. course

Location: REALTOR Hall @ 2710 Campbell St. | Sandusky, OH

Date: 10/26/23 Time: 10am–11am

Refreshments Provided by: First Federal Savings of Lorain



Continuing Education Credit Opportunity

Foundation Basics

1.0 Hour Credit

This course is designed to equip you with the knowledge to help better understand and advise your clients as it relates to residential foundations and the various issues found during a home inspection.



Slab



Crawlspace



Basement



Pier

By the end of this course, you'll be able to:

- Become familiar with the different types of foundations, the most common materials used, and understand each of their unique characteristics (pros & cons)
- Understand the environmental factors that impact a foundation and the different issues they can cause
- Become familiar with the most common issues and questions/concerns that arise when discussing foundations with clients and real estate professionals.

Continuing Education



NOV 8
2023

10-12pm

Firelands Association of
REALTORS®
2710 Campbell St,
Sandusky, OH 44870



SCAN ME

Register for this
class today to
take your business
to the next level.



COLUMBUS BRANCH | 570 Polaris Pkwy, Suite 400, Westerville OH 43082
COMPANY NMLS 126841 | BRANCH NMLS 1443718



Time Management

Continuing Education Class

For Firelands
Association of
REALTORS®



What you'll learn:

- ✓ The best way to start managing your time is to have a "start time" and a "go-home time."
- ✓ Set your time-block schedule and own it.
- ✓ Put in your family time, your personal time, and then block your green time.
- ✓ You Have To Prospect – it is the most important thing you do every day.
- ✓ Make your schedule your priority.

Refreshments sponsored by:



Carrie Jo Wahl
419.577.8340



Mark Jaynes
Owner | Branch Manager
NMLS 12220
D: 614.845.5202
M: 513.673.7235
mjaynes@emailrmc.com
TheJaynesTeam.com





Ohio REALTORS is looking for members interested in serving in the Ohio REALTORS' Professional Standards Administration Program as a mediator, ombudsman, grievance panelist or professional standards hearing panelist in 2024. If you have served at your Local Board/Association in one of these positions or are interested in serving for the first time, please indicate which areas you are interested in by [clicking here](#) to submit an application.

All appointees are required by policy to participate in the Ohio REALTORS Professional Standards Education Program that is scheduled for February 7, 2024 for ombudsmen and mediators and February 8, 2024 for grievance and professional standards hearing panelists.

The deadline to apply is November 15, 2023, and after the deadline Ohio REALTORS Leadership will review all applications and appointees will be notified in December of their appointment(s).

If you have any questions, please contact Sharon Sample (sample@ohiorealtors.org) or Debbie Dillon (dillon@ohiorealtors.org).



Christmas Party

EAT, DRINK AND BE MERRY

FIRELANDS ASSOCIATION OF REALTORS®

CHRISTMAS PARTY

WEDNESDAY, DECEMBER 6, 2023

FROM 6:00 - 9:00 PM

AT GIDEON OWEN WINE COMPANY

**3845 E Wine Cellar Road,
Port Clinton, OH 43452**

RSVP to leslie@faor.com or
in your online portal on faor.com

Cost is \$60 per person. Entertainment by James Hensley & a strolling dinner with a wide variety of selections (including vegetarian options and GF)

Fair Housing Education Requirements NEW for 2025

Continuing Fair Housing Training

Effective January 1, 2025, through December 31, 2027 and for successive three year periods thereafter, each REALTOR® member of the association (with the exception of REALTOR® members granted REALTOR® Emeritus status by the National Association) shall be required to complete Fair Housing training of not less than two (2) hours of instructional time. This requirement will be satisfied upon presentation of documentation that the member has completed a course of instruction conducted by this or another REALTOR® association, the State Association of REALTORS® or the NATIONAL ASSOCIATION OF REALTORS®, which meets the learning objectives and minimum criteria established by the NATIONAL ASSOCIATION OF REALTORS® from time to time. Fair Housing training approved by a state licensing authority for an existing Fair Housing requirement to maintain licensure shall also fulfill this requirement, 53 provided it also meets the learning objectives and minimum criteria established by the NATIONAL ASSOCIATION OF REALTORS® from time to time. REALTOR® members who have completed Fair Housing training as a requirement of membership in another associa-

tion shall not be required to complete additional Fair Housing training until a new three year cycle commences.

Failure to satisfy the required periodic Fair Housing training shall be considered a violation of a membership duty. Failure to meet the requirement in any three year cycle will result in suspension of membership for the first two months (January and February) of the year following the end of any three year cycle or until the requirement is met, whichever occurs sooner. On March 1 of that year, the membership of a member who is still suspended as of that date will be automatically terminated.

New Member Fair Housing Orientation

Applicants for REALTOR® membership and provisional REALTOR® members (where applicable) shall complete Fair Housing training of not less than two (2) hours of instructional time. This requirement will be satisfied upon presentation of documentation that the member has completed a course of instruction conducted by this or another REALTOR® association, the State Association of REALTORS® or the NATIONAL ASSOCIATION OF REALTORS®, which meets the learning objectives

and minimum criteria established by the NATIONAL ASSOCIATION OF REALTORS® from time to time. Fair Housing training approved by a state licensing authority for an existing Fair Housing requirement to gain or maintain licensure shall also fulfill this requirement, provided it also meets the learning objectives and minimum criteria established by the NATIONAL ASSOCIATION OF REALTORS® from time to time. This requirement does not apply to applicants for REALTOR® membership or provisional members who have completed comparable orientation in another association, provided that REALTOR® membership has been continuous, or that any break in membership is for one (1) year or less.

Failure to satisfy this requirement within ____ days of the date of application (or, alternatively, the date that provisional membership was granted), will result in denial of the membership application or termination of provisional membership



Ohio REALTORS Benefits for YOU !



The Ohio REALTORS® Benefits Advantage...

Your membership in the Ohio REALTORS® allows you to take advantage of member benefits designed for YOU. Scan QR code below to see all offerings.

If you have any questions, please email Garry Moon at moon@ohiorealtors.org.



Free BOARD Member Benefit!

If you are not using your FEE Board Member Benefit, you should be! Safety should be #1 for you and your clients!

If you would like us to resend the invite to you, please contact the Board Office or Email Leslie@faor.com


SAFER SHOWINGS SMARTER ENGAGEMENTS
 FREE Benefit Available for All FAOR Members!

Know your prospect... in seconds

-  **Reverse incoming call to verify prospect**
(name, phone, and address)
-  **Instantly search for criminal history**
-  **Verify financial risks**
(bankruptcies, liens, judgments)
-  **Verify current assets**
(properties and vehicles)

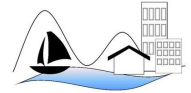
Agents can properly plan for showings with a higher level of confidence.



To activate your free FOREWARN account, visit app.forewarn.com/setuppasword
 For personal assistance, FOREWARN support is available at 561-757-4551 or support@forewarn.com



Firelands
Association of
Realtors



Coaching Corner: How are you Living ?

Oct 20, 2023

By Marilou Butcher
Roth, Master Coach

Take a minute and bring this visual to mind ~ an old time wagon wheel with the big cog right in the middle. Now this particular wagon wheel does not have the metal band around the circumference, so the spokes are exposed. With me so far? Great! Now imagine the cog in the middle represents you. The question I pose to you (as the cog), is how are you living your life?

If you are living/working, etc. proactively, everything will come from you (the cog). If you are living in a place of things happening "to you", all of those very pointy spokes will be coming right at you! Ouch!

We have choices in each moment to decide if we are creating our lives, or letting those nasty spokes get us. Living in the place of "to me" will not get you where you want to be, as you are constantly in the state of being "at the effect of", which is not a comfortable place to be.

This may help.....one action I have incorporated into my morning time is to ask myself

how I can experience as much joy as possible today. For me, this opens up a new space of unlimited possibilities. This absolutely does not mean that things don't upset me, trust me, they do, and yet, realizing that I have some control is hugely helpful.

Give it a try, and watch out for those spokes!!!

This content is copyright 2023 Ohio REALTORS. Read more at:
<https://www.ohiorealtors.org/blog/1870/coaching-corner-how-are-you-living/>

 **OHIO**
REALTORS®



Marilou Butcher Roth is the owner of The MBR Group, a coaching and training company working primarily with REALTORS who have a desire to work and live from a more inspired place. She is also the Broker/Owner of Group REALTORS in Cincinnati. Marilou is a member of the Ohio REALTORS Board of Directors and past chairman of the organization's Communications Committee. Feel free to contact Marilou to see if coaching is right for you.

NAR Benefits for YOU !

THE VALUE OF NAR MEMBERSHIP

The National Association of REALTORS® is committed to providing members with opportunities and resources to enhance professional skills and maximize earnings. Explore the power of REALTOR® membership.



GET INVOLVED

Caring for communities and advancing the industry are key parts of the REALTOR® mission. Learn more about NAR's community outreach programs and committees.



GET SUPPORTED

NAR advocates every day for federal, state, and local policy initiatives that protect your ability to do business and strengthen Americans' ability to own, buy, and sell real property. And, access risk management advice and information.



GET AHEAD

Expand your knowledge and explore new interests with publications, research reports, advanced training programs, and web tools covering a variety of topics and specialty areas.



GET CONNECTED

NAR builds innovation in the industry by investing in companies that are transforming real estate. NAR also provides hundreds of opportunities nationwide to meet, build relationships, and exchange ideas with fellow REALTORS® from across the country.



GET EMPOWERED

Your NAR membership gives you the right to use the globally recognized REALTOR® brand, which represents ethics and expertise. NAR provides resources and campaigns to help the public understand the value of working with a REALTOR®.



GET NOTICED

Be known as your community's expert with marketing and technology solutions, including professional property reports, content for social media marketing, and customer handouts.



GET SAVINGS

Your membership pays for itself with savings and special offers on personal insurance, vehicles, technology, marketing resources, shipping, computers, car rentals and many more personal and business-related needs.

Scroll through nar.realtor/membership to explore key benefits and ensure you're getting the most from your membership experience.

www.nar.realtor



NATIONAL
ASSOCIATION of
REALTORS®

Affiliate Host Truck in for Lunch Trade Show

September 19th the Affiliate Members hosted the Truck in for Lunch Trade Show for our REALTOR members. This is the 3rd year for the event. If you didn't make it out this year you really missed out on some amazing desserts the Affiliates brought for desert! Rich Gessner brought his GessWho Taco Truck out for the best tacos and Mexiballs in town!

Realtors who joined us were able to visit each Affiliate table and be entered into a drawing for 3 gift baskets that each valued almost \$300!

1st place was Katey Eirons, RE/MAX Quality Realty who chose the "Local" Basket...everything local in this basket! Shipwreck Vodka, Shipfaced Bloody Mary Mix, Everwild Bourbon, Muffleheads Brewery hat, \$75 Gift Card for Rospert's meat market and all in a Frogg Toggs Tote.

2nd place was Stacy Barron, Howard Hanna—Port Clinton, she chose the "All about Coffee Basket" that came with a Keurig Coffeemaker, coffees and anything you can imagine for coffee.

3rd place was Brandon Fitt, Weichert, REALTORS—Morgan Realty Group took home the "Wine Basket", really it was a crate full of different wine and wine gadgets.

Once again we were graced with a beautiful day for this event!

Hope to see you next year at this event!



Prize Tables



**Chris Palmer
Fidelity National Title**



Enjoying the day!



**Rich Gessner
GessWho Taco**



**ReStore Pro, Rusty Zeller
checking in Mary Ann
and Stacy**



**Carrie Jo Wahl
Ally Title Agency**



**Our local
Emergency
Services were
invited to have
lunch with us!**

Support your Affiliates

Affiliate Advertising Space Available

Full page ad \$100 for 2 months!

Advertise here.

*Includes logo and contact information,
or if you have your own
camera ready ad
to fit this size (8.78 H X 5.54 W)*

*Additional features:
Link to business website– \$ 15*

**ADVERTISE
YOUR
BUSINESS
HERE**



Support your Affiliates!

Support your Affiliates!

Welcome Newest Affiliate!

Scott Dahs

(614) 329-7709 cell



ADVERTISE
YOUR
BUSINESS
HERE

CONTACT US FOR DETAILS

(419) 625-5787 or email Leslie@faor.com

Affiliate Advertising Space Available



Advertise Here!

1/3 page ad \$50.00

for 2 months. Includes logo and contact information. Or if you have your own camera ready ad to fit this size. (2.86 H X 5.54 W)

Link to business website \$15.00

Support your Affiliates!

Affiliate Advertising Space Available

Advertise here.

\$75 for 1/2 page

For 2 months. Includes logo and contact information, or if you have your own camera ready ad to fit this size (4.46 H X 5.54 W)

Additional features:

Link to business website— \$ 15



2023 AFFILIATE MEMBERS

*** Gold Member

**Silver Member

County Auditors:

Erie County Auditor – Richard Jeffrey
(419) 627-7746

Disaster Clean up/Mold/Odor Mitigation/:

Erie Environmental – Jacob Cramer
(419) 734-3045 Port Clinton

Restore Pro, Inc. – Jon Fields/Rusty Zeller
(419) 624-0198 Sandusky

Home Inspections:

A. Wright Inspections, Inc. – Andrew Wright
(419) 460 – 2123 Fremont

Catawba Island Home Inspection – Roger Frommer
(419) 722-8086 Port Clinton

Erie Inspection Service – Todd & Julie Radloff
(419) 484-4354 Bellevue

Inspection Tech. – Thomas Dunlap / Aaron Westerberg
(419) 504-9417 Sandusky

Home Warranty:

**First American Home Warranty – Dawn McNulty
(419) 494-2054 Toledo, OH

Insurance Companies:

***Goosehead Insurance – Steve Pitzer
(419) 987-4299 Sandusky

Lenders:

Civista Bank (Sandusky) – Tim Ott
(419) 625-4121

**Croghan Colonial Bank – Teresa Joseph
(419) 355-2258 Fremont

Cross Country – Megan Kaufman
(419) 960-2117 Sandusky

Cummings Mortgage – Dan, JoAnn and Tony Cummings
(419) 625-1894 Sandusky

Lenders Continued:

Fairway Independent Mortgage – Rich Bailey
(330) 923-3760 Stow, OH

Firelands Federal Credit Union – Angela Grimmer
(419) 483-4180 Bellevue

Firelands Federal Credit Union – Barb Flaczynski
(567) 743-9307 Norwalk

First Federal Bank of Ohio – Michelle Jordan
(419) 626-8900 Sandusky

First Federal Bank of Ohio – Betty Hoffman
(419) 443-8300 Tiffin

***First Federal Savings of Lorain – Cathy Schaefer
(419) 626-5576 Sandusky

First Federal Lakewood - Don Starbuck
(419) 874-3093 Perrysburg, OH

First National Bank – Dean Miller
(419) 483-7340 Bellevue

Genoa Bank – Misty Franks
(419) 734-3994 Port Clinton

Marblehead Bank – Kyle Krupp
(419) 798-4471 Marblehead, OH

North Coast Business Lending – Joshua Kurtz
(419) 465-2091 Monroeville, OH

Rapid Mortgage – Scott Dahs
(419) 894-3123 Sandusky, OH

**Rural 1st – Michael Goins
(440) 775-4028 Oberlin, OH

U. S. Bank – Cheryl DeVore
(419) 732-0075 Port Clinton

U.S. Bank Home Mortgage – Keesha Lawrence
(419) 448-5379 Tiffin, OH

Support your Affiliates!

2023 AFFILIATE MEMBERS

Lenders Continued:

Union Capitol Mortgage – Jason Sas
(419) 616-5300 Huron, OH

**Union Home Mortgage Corp – Todd Lillo
(419) 668-9922 Norwalk

Union Home Mortgage Corp. – Brian Smith
(419) 625-2600 Sandusky

Union Home Mortgage Corp. – Rex Grasz
(567) 998-4276 Upper Sandusky

Vacationland Federal Credit Union – Jami Risner
(419) 625-9025 Sandusky

Wells Fargo Home Mortgage – Howard Kapustin
(678) 471-3069 Plymouth Meeting, PA

Your Home Financial – Erica Ward
(419) 357-1575 Sandusky

Misc. Services:

Edward Jones – Michelle Russell
(419) 355-0858 Fremont

***Hondros College – Korie Sanders
(888) 466-3767 (Education/CE)

Home Builders Assoc. of Erie Co. – Deanna Allensworth
(419) 625-7661

Moving Services:

Two Men and A Truck – JoAnna Gallagher
(419) 882-1002 Sandusky

Painting Services:

Hutchinson Painting – Melissa Barre
(419) 566-6964 Port Clinton

Title Companies:

Ally Title Agency – Richard Blair/Carrie Jo Wahl
(419) 299-8486 Norwalk

Assured Title – Mark Bunting
(419) 447-7126 Tiffin

Chicago Title Agency – Audrey Gaston
(419) 668-1446 Norwalk

***Fidelity National Title – Chris Palmer
(419) 626-4475 Sandusky

***First American Title – Mary Boldman
(800) 332-6446 Fremont

***First American Title – Mary Boldman
(800) 343-6446 Norwalk

***First American Title – Mary Boldman
(800) 327-6446 Sandusky

***Hartung Title Agency, Inc. – Sally Crow
(419) 625-5700 Sandusky

Hartung Title Agency, Inc. – Judy Twarek-Bickley
(419) 734-4928 Port Clinton

Mutual Title Agency, Inc. – Beth Dzurilla
(330) 348-4133 Strongsville, OH

Newman Title Agency, Inc. – Kelly Babb
(567) 283-5333 Sandusky, OH

**Park Avenue Title Agency, Inc. – Thomas Bowlus
(419) 332-8260 Fremont

Southern Title of Ohio, Inc. – Sam Schmenk
(419) 621-5550 Sandusky

Tri-Coast Title Agency – Scot Corbin
(419) 734-6502 Port Clinton

Unlicensed Assistant Application

Do you have an Unlicensed Assistant? Are they using your username and password for working in the MLS? This is a big no, no!

As we are finding in these times there are more Teams with Unlicensed Assistants and Unlicensed Personal Assistants, and as you may be aware that password/username sharing is prohibited and can incur a \$1000.00 Fine.

We have come up with a solution to help with the need for the Unlicensed Assistants. We now have an application and process for these member types. There is a nominal set-up fee of \$25 and a Fee of \$100 per half year that is billed to the Agent/Team Leader.

This does not affect the Main Office Assistant accounts that are FREE or the existing Unlicensed Office Assistants.

This form is also used for NEW Office Assistants. Each Office is allowed ONE Free Unlicensed Assistant (you can have more than one, but only one will be FREE).

You can find the applications on FAOR.com / Members / Applications / Firelands MLS Only Applications / Unlicensed Assistant Application

If you have any questions, please feel free to reach out!



2710 Campbell St.
Sandusky, OH 44870
(419) 625-5787

Unlicensed Assistant Application (UA)/ Office Assistant

Individuals that will not be added as a UA/Office Assistant: Out of state or Ohio licensed agents/appraisers, agents licensed with a referral or holding company, licensees showing suspended. One Free Office Assistant per Office.

Adding: New UA _____ (Teams or Personal Assistants-FEE applies) | Office Assistant: New ____ Extra ____ (For Main Office only)

UA's Name _____ UA's MLS ID: _____
(Print Name) (Leave Blank if New UA/ Existing UA Added)

UA's Email Address _____ UA's Phone # _____

Is UA currently employed by a builder, Mortgage Co., Title Co., or any other real estate related business? Yes ____ No ____

If so, company name: _____

Has this UA ever been licensed as a Broker, Agent, or an Appraiser (any State)? Yes ____ License #: _____ No ____

Is this UA replacing another UA/Office Assistant? Yes ____ No ____

If yes, Name and MLS ID being replaced: _____

Agent's Name _____ Agent's MLS ID _____
(Print Name) - This is the Person or Team Leader the UA will be assigned to (Leave blank)

Agent's Email Address _____ Phone # _____

Company Name _____ Location _____

Broker's Name _____
(Print Name) - This is the Primary Broker/Participant of record with Firelands MLS

I, _____ (MLS Participant/Broker,) give permission to the above Agent to add the above UA as his/her own "unlicensed" assistant. The agent and I both understand that the UA will be assigned his/her own unique ID and password, and that the Agent will be billed \$25 Set up Fee and \$100 Bi-Annually (prorated based on the time of joining) for this UA.

Additionally, I understand that the agent is responsible for notifying FAOR when their UA leaves, however the MLS Participant/Broker retains ultimate responsibility to Firelands Association of REALTORS regarding removal of UAs and fees associated with UAs.

Furthermore, I understand that access to information from Firelands MLS is a privilege with limited rights. Firelands MLS computer passwords are confidential. Violation of these limited rights will result in disciplinary action and a \$1,000 fine (first offense) against the Firelands MLS Participant/Broker, which cannot be waived.

MLS Participant/Broker's Signature _____ Date _____
This is the Primary Broker/Participant of record with Firelands MLS

Agent's Signature _____ Date _____

UA's Signature _____ Date _____

Fill out Confidentiality/Non-Disclosure Agreement on Page 2.

Staff Use:
Date Entered: _____ MLS# _____ MLS ID _____ OA1 _____ OA _____ Billed Agent _____

CONFIDENTIALITY/NON-DISCLOSURE AGREEMENT
(Unlicensed Assistants/Office Assistants)

MLS Membership News!

Fill out for Unlicensed Team/Agent/ Assistants or Extra Office Assistants

NEW!

To better serve our Members we have created a **Membership Change form** to be used whenever you have personal information to update that is not available to update on your Member Portal, and for Brokers to use for Agent Transfers.

For Agents transferring with listings please include the **NEW MLS Listing Transfer form**.

You can find both forms on Connect Dashboard in the Firelands Documents Module / Administrative Forms or on FAOR.com / Members / Forms / Administrative Forms.

Email the filled out Membership Change Forms to Leslie@faor.com

**Membership Change Form**

Complete Relevant Sections and Email to Leslie@faor.com

Agents/Brokers		Brokers
PERSONAL INFORMATION CHANGE		TRANSFER OFFICE/COMPANY
<input type="checkbox"/> Name <input type="checkbox"/> License Change <input type="checkbox"/> Address <input type="checkbox"/> Email Address <input type="checkbox"/> Phone/Fax Number <input type="checkbox"/> Website		<input type="checkbox"/> Moved to a New Company <input type="checkbox"/> Moved to a New Office <input type="checkbox"/> Reinstatement Membership <input type="checkbox"/> Change of Office Name
		LISTING TRANSFER
		<input type="checkbox"/> Listing Transfer <input type="checkbox"/> SEVER/Cancel Membership <input type="checkbox"/> License/Licensee

PERSONAL INFORMATION

NAME: _____ M1/NRDS# _____ License# _____
 HOME ADDRESS: _____
 CITY: _____ STATE: _____ ZIP: _____
 PHONE: _____ CELL _____ HOME _____ OFFICE _____
 EMAIL: _____ WEBSITE: _____

OFFICE OR COMPANY TRANSFER

PLEASE NOTE: BROKERS MUST REPORT TRANSFERS/SEVER WITHIN 24 HOURS OF NOTICE (\$50 FINE). COPY OF WALK-IN RECEIPTS FROM ODRE WILL ALLOW FOR FASTER TRANSFERS. \$50 AGENT TRANSFER FEE BILLED TO AGENT APPLIES.

OLD OFFICE: _____ EXIT DATE: _____

OLD OFFICE ADDRESS: _____ (City, State and Zip Code)

NEW OFFICE: _____ TRANSFER DATE: _____

NEW OFFICE ADDRESS: _____ (City, State and Zip Code)

DO YOU HAVE ACTIVE LISTINGS? ☐ YES ☐ NO

(PLEASE NOTE: THE MLS LISTING TRANSFER FORM & Broker Authorization MUST BE COMPLETED AND SIGNED BY ALL PARTIES IF AGENT HAS LISTINGS)

SIGNATURE: _____ (REQUIRED) DATE: _____

PRINT NAME: _____ BROKER SIGNATURE _____

FOR OFFICE USE ONLY:

Magic: ☐ M1 (NRDS): ☐ WEBSITE (Affiliates): _____ Date RCVD _____ Date Completed _____ Initials _____

Agent Transfer Fee Applied: _____ Forewarn _____ State Inactive Date _____

**MLS Listing Transfer Form & Broker Authorization**

Complete this form and Email with the Membership Change form to Leslie@faor.com

To whom it may concern:

I (previous Broker) _____ of (Office Name) _____
 Hereby authorize Firelands Association of REALTORS/Firelands MLS to transfer the following listing(s):

Enter the MLS#(S) Only:

For (Agent) _____, to their new

Broker (Office/Company Name) _____

Previous Broker Name (Printed) _____

Previous Broker Signature _____

New Broker (Printed) _____

New Broker Signature _____

New Office Phone: _____ New Office Fax: _____

New Broker Email: _____ Effective Date of Transfer: _____

For Office use only:

Transfer date: _____

MLS Membership News!

Welcome New Members!

New Appraiser:

Blevins Unlimited, LLC

Jacob Blevins

New Affiliate Members:

Rapid Mortgage

First Federal Bank of Ohio

Scott Dahs

Michelle Jordan

New REALTORS®:

Isabelle Held

Randi Ramon

Stuart Wells

Patrick C. Spettel

Elizabeth Sexton

Lauren Haker

Stacy Mowery

Alyssa Recker

Cierra Robinson

Alexandra Niedzwiecki

Ashley Hoffman

Erin Schmitz

David Hoty

Berkshire Hathaway HomeServices—Professional Realty

Coldwell Banker Routh Realty

Keller Williams Chervenik Realty

RE/MAX Quality Realty

Century 21 Danhoff-Donnamiller

Polter Real Estate

Key Realty

Howard Hanna

Berkshire Hathaway HomeServices—Professional Realty

Simply Better Realty, LLC

eXp Realty, LLC

Bonnigson & Associates

Hoty Enterprises, Inc.

New MLS Office:

The Raines Group, Inc

Redfin Co.

Stephanie Masterson

Brittany Bosch

New MLS Only Members:

Annette Foster

Angie Griffiths

Shiv Patel

Edwin Huck

Tanas Wilcox

Jeffrey Strauch

Sandy Raines

Elia Hughes

Cail Courtney

Anna Simpson

Maria Comas

Christopher Moscarino

Kristina Fetterman

Ronda Jedrzejek

Kelli Weaver

Marco Marinucci

RE/MAX Preferred Associates

BHHS Professional Realty

BHHS Professional Realty

Keller Williams Citywide

RE/MAX Crossroads Properties

Keller Williams Citywide

The Raines Group, Inc.

The Raines Group, Inc.

The Danberry Company

BHHS Professional

Keller Williams Legacy Group

Keller Williams Elevate

Howard Hanna

Howard Hanna

Key Realty

Russell Real Estate



**Members who
have joined**

Between

6/7/23—

10/26/23

2024 Board Dues

Multiple Listing Service
MLS

Helpful Hints

2024 Board Dues

2024 Board Dues will be invoiced and emailed to all Board Members on Friday, October 27th. If you do not receive your emailed invoice, don't worry, your invoice will be viewable in the Connect Dashboard module "Account Balance" Just click on "Pay Now" or you can log into your Member Portal to View your invoice and pay there. If you are set up for Auto Pay the payment will be processed on 11/30.

Board Dues are Due on 11/30/23, payments received after the due date will incur late fees.

2024 Board Dues

National Association of REALTORS (NAR)	\$ 201.00
Ohio REALTORS (OR)	\$ 295.00
<u>Firelands Association of REALTORS (FAOR)</u>	<u>\$ 200.00</u>
Total Amount Due	\$ 696.00

Owner Name - Owners name is required to be disclosed on the listing. If owner has requested that their name not be on the listing please contact the MLS office when entering the listing

Held Status - If a listing cannot be shown for any reason, the listing must be in a **Held** status. "For Sale" Sign **cannot** be in yard.

Multiple Areas - If you want to put a listing in more than one area, there is a \$25 charge per area. For listings entered more than once: when sold...you only sell out one of the listings and cancel the others.

Monthly Broker Open - FREE First Tuesday of each month. This is for open houses held on the first Tuesday - Please send information regarding the listing & time by the Friday before. Brokers Opens for any other time will cost \$21.50 per ad.

ShowingTime - For assistance please call 1.800.379.0057 or email support@showingtime.com

Primary Photo - In order to maintain consistency in the Service, primary photo as established is the front view of the property. Any photo set as the primary photo for the property that is not the front view of the

property will be removed. In the event of a home having two front views (i.e. water front home) the listing agent may choose which of the two views to use as primary. If the alternate view is used as the primary, the photo of the front view of the property must be set in the second position. (Amended 2/18)

Kick Out Clause on Listing - These listings must be in a "Contingent" status.... Not Active

If you have any questions, please feel free to contact the MLS office at 419.625.3802



The REALTOR® Insight is the official publication of the Firelands Association of REALTORS®, 2710 Campbell Street, Sandusky, OH 44870.

The Firelands Association serves five counties: Erie, Huron, Ottawa, Sandusky and Seneca.

OFFICERS

David Amarante, President
Jaime Polter, Vice-President
Roseann Hickman, Secretary/Treasurer
David W. Freitag, CEO

DIRECTORS

Janet Herzog -Past President
Ellen Coffman (2023)
Frank Corder (2023)
Vivian Benedict (2023 Huron Co. Appointed)
Lisa Horman (2024)
David Tully (2024)
Carrie Jo Wahl (2024– Affiliate Seat)
Barb Wildermuth (2025)
Mallory Sykes (2025)
Shannon Conine (2025)
Mary Giles (2025)

OBJECTIVE

FAR's REALTOR® Insight is published by and for the education information and benefit of its members and devoted to news of the real estate industry and other related and allied interest.

Advertisements of general interest are accepted, but in no way should be construed as an endorsement by the Firelands Association of REALTORS®. FAR makes every effort to ensure the accuracy of the information published but assumes no responsibility for damages due to errors or omissions.

All copies for publication should be sent to the Editor by the 20th of each month, rates available upon request.

All copies submitted are subject to editing at the Editors discretion.

Executive Officer/Publisher

David Freitag, CEO
E-mail: David@faor.com

MLS Coordinator

Emily Schwerer
E-mail: Emily@faor.com

Admin. Assistant/ Member Services/ Newsletter Editor

Leslie Bixby
E-mail: Leslie@faor.com

For advertisement please Contact
Leslie@faor.com

We are required to maintain an active email address for each FAR member who uses our MLS system. This email address is updated in the National REALTOR database (NRDS) and also for our email blasts with important information that goes out periodically.

If you have changed your email address, have not received email from us in some time or just want to double check it, please contact the Board Office at 419-625-5787 or email your current e-mail address to Leslie@faor.com



Newsletters are now being emailed and available on FAOR.com/Member side. If you are not receiving the newsletter please contact Leslie@FAOR.com

Thank You!