

May / June 2021



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REALTOR® Insight

Island Education is Back!



2710 Campbell Street, Sandusky, OH 44870
Tel (419) 625-5787 • Fax (419) 625-3442
FirelandsMLS.com • FAOR.com

Sign up today!

Island Education!

July 14 & 15, 2021



- Choose Your Course—3 or 6 Hours
 - Core Law: Disclosures & Real Estate Risks** (3 HR Ethics CE Credit) Wednesday, July 14th—10:30 AM—1:45 PM Instructor: Alec Hagerty, Knowledge Sponge Seminars
 - Ethics: Aspirational? or Have toes?** (3 HR Core Law CE Credit) Thursday, July 15th—10:30 AM—1:45 PM Instructor: Alec Hagerty, Knowledge Sponge Seminars
 - Includes Roundtrip on the Jet Express
 - You choose Sandusky or Port Clinton
 - Put-In-Bay Jet Express Schedule—<http://jet-express.com/port-clinton/>
 - Sandusky Jet Express Schedule—<http://jet-express.com/sandusky/>
 - PLEASE NOTE: THE BOAT LEAVES THE DOCK PROMPTLY!**
 - Includes one roundtrip ticket, extra tickets can be bought at the Jet Express Dock
 - Stay Overnight!
 - Accommodations at Put-In-Bay Resort, Call 888.742.7829
 - RESERVATION DEADLINE—JUNE 30th
 - Special Event Rate of \$165 + applicable taxes. Just mention you are with the Firelands Association of REALTORS®*
- Do you have any disabilities, which require special accommodations, including the provision of auxiliary aids and services? If so please indicate needs _____
- ☐ \$35 for 1 day of CE Only *or* ☐ \$70 for both days (No Jet Express Transportation)
- ☐ \$85 for 1 day of CE and 1 round trip Jet Express Ticket
- ☐ \$100 2 days of CE w/ 1 round trip Jet Express Ticket
- ☐ \$135 2 days of CE w/ 2 round trip Jet Express Tickets
- CE ATTENDANCE:** ☐ 3 hours CE on 7/14/21 ☐ 3 hours CE on 7/15/21 ☐ Both days of CE
- BOAT TICKETS** (please select your port) ☐ Sandusky ☐ Port Clinton ☐ No Ticket(s)
- Name: _____ File # _____
- Company: _____ Phone # _____
- Email _____
- Method of Payment: _____ Cash _____ Check # _____ Invoice # _____ (Must be paid prior to 7/13/21)

Return to:

Firelands Association of REALTORS®
2710 Campbell Street | Sandusky, OH 44870
FAX: 419.625.3442 Or e-mail: connie@faor.com

Special Events/ Meetings

June

- 6/17- National Ethics Day
- 6/24- Golf Meeting, Board Office, 10am
- 6/30- Last Day to register for Island Education

Special Events/ Meetings

July

- 7/27- Affiliates Meeting, Zoom, 10am

Up Coming Events

June

1	REALTOR® of the Year must be postmarked
10	Pro-Standards Training, 9:30am, Board Office
17	Board of Directors Meeting, 10am, Board Office

July

5	Board Office Closed, Happy 4th of July!
14 & 15	Island Education at Put-in-Bay
28	NEW REALTOR® Member Orientation, Board Office, 10a-4p

August

3	Bob Strayer Memorial Golf Outing
4	MLS Advisory Committee, 9am, Zoom
11	Finance Committee, 9am, Zoom
11	MLS Brokers Committee, 10am, Zoom
12	Forms Committee, 10am, Zoom
18	RPAC Cruise & Legislative Reception, Departs at Noon
19	Board of Directors Meeting, 10am, Board Office
23	NAR Leadership Summit, Chicago



All Events are subject to change until further notice



NAR Code of Ethics

NAR's Board of Directors [approved a change to the Code of Ethics training requirement](#), extending it from every two years to **every three years**. This extends the current cycle deadline from Dec. 31, 2020, to **Dec. 31, 2021**.

REALTORS® are required to complete ethics training of not less than 2 hours, 30 minutes of instructional time. The training

must meet specific learning objectives and criteria established by the National Association of REALTORS®.

Training may be completed through NAR's online courses or

through another method, such as online or classroom courses via local/state associations. [Read the consequences](#) for failing to complete Code of Ethics training.



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Soup- R Bowl 2021

**Soup-R Champion 2021
Fran Andersons**



Soup-R Winners!

From left to right

2nd Place—Karman Lucas

1st Place—Fran Andersons

3rd Place— Lisa Sidoti/Jennifer Torres



Soup #1 Karmen Lucas



**Soup #2 Fran Andersons
& Marcia Shockley**



**Soup #3 Amy & Tony
Mowrer**



Soup #4 Joy Berquist



Soup #5 Christine Dern



**Soup #6 Lisa Sidoti &
Jennifer Torres**



Soup #7 Carrie Jo Wahl



Soup #8 Jaime Polter



**Soup #9 Jarrod Anderson
& Joe Adams**

Our Soup-R Winners and Cooks

Where it all takes place!

Soup-R Volunteers in Action and many more behind the scene!



Frank Corder, Michelle Solly & Steve Mack calling the lucky numbers!



Lisa Horman & Joe Hayberger serving our guests with smiles!



Mary Howard and Husband serving up his famous pulled pork!



Margaret Lenthe donated a basket of wine and gift cards for a raffle.

Winner: Kelly Babb



Mary Boldman & Jamie Ritchie held a Soup-R 50/50 raffle.

Winner: Bobbie Miller





Ohio REALTORS join coalition urging lawmakers to protect affordable housing

June 4, 2021

By Beth Wanless, Ohio REALTORS Director of Government Affairs



Ohio REALTORS joined the Coalition on Homelessness and Housing in Ohio (COHHIO) and 168 other groups and organizations across Ohio today in sending a letter to members of the Ohio Senate expressing concern about an amendment that would impact affordable housing that was included in the substitute version of state's biennial budget this week.

In short, language was added to the senate sub budget bill (House Bill 110) to change how subsidized housing is valued for tax purposes. In essence, it would disincentivize affordable housing development and essentially make it more expensive when we already have a serious shortage. The joint letter – which includes the Ohio Bankers League, Policy Matters Ohio and Ohio Housing Council, among others – follows:

Dear Members of the Ohio Senate,

The past year has illustrated how critical housing security is for all Ohioans. Unfortunately, an amendment included in the substitute version of the biennial budget (HB 110) would exacerbate Ohio's affordable housing shortage by undermining the economic viability of affordable housing developments. This amendment would effectively increase property tax liability on many types of federally assisted housing developments without regard to the fact that these projects generate less rental income, and often cost more to

operate, than market-rate housing projects.

The Ohio Supreme Court has a long history of ruling that property taxes on subsidized housing should be based on the income that is actually received – not market-rate rent that could be theoretically collected if there were no rent restrictions in place.

This proposal, which is similar to legislation introduced in the 133rd General Assembly (SB 36), would warp Ohio's property tax valuation system in an inequitable manner, and apply that inequitable method against only one type of property – properties that are designed to house our poorest citizens.

The Senate Ways & Means Chairman asked interested parties to collaborate on a solution that would ensure federally assisted housing could remain viable, while satisfying county auditors' need for the time and information necessary to accurately assess these properties. A working group has made significant progress toward developing a proposal and has started implementing a pilot program that gives county auditors a clear method for valuing affordable housing properties. This controversial budget amendment has not been fully vetted in the Senate and not at all in the House; enacting it now would preempt the working group's consensus solution.

Maintaining property taxes at fair and reasonable levels is the only way for these affordable housing developments to remain economically viable while providing social service resources to low-income residents facing a variety of challenges. Destabilizing the property tax system in a way that undercuts these properties will force many operators to shut down, meaning fewer affordable housing options for low-income seniors, Ohioans with disabilities, and low-wage single parents trying to provide a better life for their children.

We, the undersigned organizations and companies, stand united in opposition to this budget amendment because it would hinder efforts to end homelessness and expand access to safe, decent, affordable housing at a time when so many Ohioans are struggling to keep a roof over their heads.

Ohio REALTORS will keep you updated as the measure is considered by the Ohio General Assembly.

This content is copyright 2021 Ohio REALTORS. Read more at: <https://www.ohiorealtors.org/blog/1488/ohio-realtors-join-coalition-urging-lawmakers-to-protect-affordable-housing/>

Scam email again targets Ohio REALTORS!

ALERT -- Ohio REALTORS has been made aware of another malicious email that has surfaced, disguised as a rebate PDF download. The email subject line starts with "FileShare-Ticket No:" and it's from "Ohiorealtors-Docs," with an email address not associated with the Association.

The message indicates that there is a document awaiting review -- specifically a "Rebate Check PDF." Do not click the "View Document" button.

What makes this malicious email unique is that the

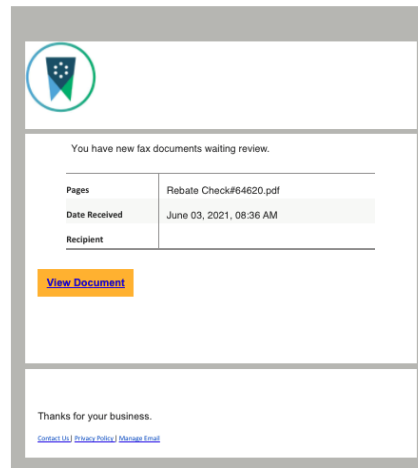
sender is using one of our logos in the message. This is another cleverly designed attempt, so please do not be fooled by this message, or future phishing email attempts. The email addresses are always cleverly disguised as Ohio REALTORS (or a facsimile), but actually come from another address -- in this case it's "tomc@genext.net."

This content is copyright 2021 Ohio REALTORS. Read more at: <https://www.ohiorealtors.org/blog/1485/scam-email-again-targets-ohio-realtors/>



Sample of Text Message:

From: Ohiorealtors-Docs <tomc@genext.net>
Date: Thursday, June 3, 2021 at 1:36 PM
To:
Subject: FileShare - Ticket No:8817159



Coaching Corner: Just be nice!

June 11, 2021

What an interesting time we are having with this current real estate market! Emotions are running as high as the prices that homes are selling for right now! And these escalating emotions are not just with buyers and sellers -- they are with agents as well. These are trying times, and the potential is there for behavior that is not the typical way you would respond.

Please, take notice of how you are feeling. Are you overly tense or tired? These emo-

tions can create unwanted reactions when dealing with clients, other agents, and even those we are closest to.

There isn't more to say on this very important topic. This is merely a gentle nudge to pay attention and please take steps to ensure that you are treating others in a manner that you would like to be treated. Remember that Golden Rule!

This content is copyright 2021 Ohio REALTORS. Read more at: <https://www.ohiorealtors.org/blog/1489/coaching-corner-just-be-nice/>



Todd Radloff of Erie Inspection, Appointed to Home Inspector Board

Ohio Governor Mike DeWine appoints Erie Inspection Service President, Todd Radloff, to the Ohio Home Inspector Board

○ *As a leader in the industry, Todd will join the board based in Columbus to help create and uphold standards and ethics in the home inspection industry*

Bellevue, Ohio, June 8th, 2021 – Today, Erie Inspection Service Inc. announced that President, Todd Radloff, has accepted and completed the appointment by Governor Mike DeWine as a Board Member of the Ohio Home Inspector Board. Todd's term will begin immediately and end on April 5th, 2022.

The Ohio Home Inspector Board (OHIB) was formed as part of Senate Bill 255 and was signed into law on January 4th, 2019. The board exists within the

Division of Real Estate & Professional Licensing and will seek to regulate the licensure and performance of home inspectors. In addition to overseeing licensing, the board will adopt rules relating to standards, ethics, training, and experience of home inspectors in the state.

Along with the formation of the Ohio Home Inspector Board, Senate Bill 225 required licenses for individuals wishing to perform home inspections in the state. Before this, there were no minimum standards for home inspectors in Ohio.

Company Statement: "We're happy and excited to see our President being recognized by Governor DeWine. This is a great honor to serve the State of Ohio and Todd will continue his work to protect and educate home buyers.

We believe Senate Bill 225 was much needed in the home inspection industry and was a step in the right direction. The formation of a cen-

tralized board and uniform licensing will hopefully improve the quality of home inspections in Ohio. We are happy to be a part of this process and will represent Ohio in the finest way."

About Erie Inspection:

For more than 32 years, Erie Inspection Service has been educating and protecting home buyers during one of the biggest purchases of a lifetime. Founded in 1989, the company is based out of Bellevue, OH and performs home inspections throughout Northern Ohio and Southeastern Michigan.

If you would like more information on this topic, please reach out to Flora Watson.

Contact: Flora Watson

Phone: (419) 484-4354

Email:

flora@erieinspect.com





Michael Goins

Welcome New Affiliate Rural 1st



Michael Goins is a Rural 1st Loan Officer working with REALTORS® to build their business by helping clients get Closer to What Matters® most. As part of Farm Credit Mid-America,

Michael has spent over 7 years building a deep expertise in country living - because rural lending is all he does. That expertise provides a simple, stress-free process and financing packages tailored to meet your

client's specific needs. By leaving the nuances and regulations of consumer lending to our team, you will be free to focus on all the rest.

Rural 1st is the Leader in Rural Lending for home purchase or refinance, construction loans, lot loans and land loans. We do much more than provide financing solutions. We work closely with each customer, providing

the detailed planning and guidance they need every step of the way.

Call Michael today at 440.775.4028 to learn more.

Truck-in for Lunch Trade show

September 15th 11am—2pm

Shaffoe Shelter next to Board Office

\$10 Food Coupon per REALTOR Member

Join us for lunch and visit Affiliate Booths for a chance to win a Subscription to a Monthly Club Membership

5 Choices to choose from!

Who wouldn't like to receive a monthly gift?



Affiliate Advertising Space Available

Full page ad \$100 for 2 months!

Advertise here.

*Includes logo and contact information,
or if you have your own
camera ready ad
to fit this size (8.78 H X 5.54 W)*

*Additional features:
Link to business website— \$ 15*

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BUSINESS
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RURAL LOGIC:

THE ROAD TO ONE'S HEART
IS RARELY PAVED.

We believe country living amplifies the things that matter most. Like connections to your family, the world around you, your community, and even yourself. Rural 1st is the leader in rural lending because we've been living our values out here as a partner for Realtors and your clients for over 100 years. Call **330.264.2451** to learn more and connect with a loan officer.

Home • Construction • Land • Lot Loans



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Closer to What Matters

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**Congratulations on a great year!
Newman Title Agency is wishing you
all continued success in 2021!**

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 - Residential & Commercial
 - One Point Of Contact
- We Come To You For Closing

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Erin Koz

Manager
ekoz@newmantitle.com



Kelly Babb

Escrow Officer
kbabb@newmantitle.com



Erica Burmeister

Assistant Manager
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Home listings



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<http://shop.karenevanpictures.com/?r=922656>

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Affiliate Advertising Space Available



Advertise Here!

1/3 page ad \$50.00

for 2 months. Includes logo and contact information. Or if you have your own camera ready ad to fit this size. (2.86 H X 5.54 W)

Link to business website \$15.00

Support your Affiliates!

Affiliate Advertising Space Available

Advertise here.

\$75 for 1/2 page

For 2 months. Includes logo and contact information, or if you have your own camera ready ad to fit this size (4.46 H X 5.54 W)

Additional features:

Link to business website— \$ 15



2021 AFFILIATE MEMBERS

*** Gold Member **Silver Member

Contractors:Wayne Homes – Jennifer Neese
(419) 626-3009**County Auditors:**Erie County Auditor – Richard Jeffrey
(419) 627-7746**Mold/Odor Mitigation/Disaster Clean up:**Restore Pro, Inc. – Jon Fields/Rusty Zeller
(419) 624-0198 Sandusky**Home Inspections:**A. Wright Inspections, Inc. – Andrew Wright
(419) 460 – 2123 FremontCatawba Island Home Inspection – Roger Frommer
(419) 722-8086 Port ClintonErie Inspection Service – Todd & Julie Radloff
(419) 484-4354 BellevueInspection Tech. – Thomas Dunlap / Aaron Westerberg
(419) 504-9417 Sandusky**Home Warranty:****First American Home Warranty – Dawn McNulty
(419) 494-2054 Toledo, OHOld Republic Home Protection – Christine Dern
(330) 441-1737 Medina, OH**Lenders:**AG Credit, ACA - Craig Coughlin
(419) 663-4020 Norwalk, OHAmerican Eagle Mortgage Co. – Jason Sas
(419) 616-5300 Huron, OHCivista Bank (Sandusky) – Jim Nabors
(419) 625-4121**Croghan Colonial Bank – Teresa Joseph
(419) 355-2258 FremontCummings Mortgage – Dan, JoAnn and Tony Cummings
(419) 625-1894 Sandusky**Lenders Continued:**Fairway Independent Mortgage – Mike Zele
(866) 923-5213 Stow, OHFifth Third Bank – DJ Pisano
(419) 668-3275 SanduskyFirelands Federal Credit Union – Lynn Devereaux
(419) 483-4180 BellevueFirelands Federal Credit Union – Barb Flaczynski
(567) 743-9307 NorwalkFirst Federal Bank of Ohio – Kim Kincer
(419) 626-8900 SanduskyFirst Federal Bank of Ohio – Betty Hoffman
(419) 443-8300 Tiffin***First Federal Savings of Lorain – Cathy Schaefer
(419) 626-5576 SanduskyFirst Federal Lakewood - Don Starbuck
(419) 874-3093 Perrysburg, OHFirst National Bank – Dean Miller
(419) 483-7340 BellevueGenoa Bank – Lori Magrum
(419) 734-3994 Port ClintonImpact Credit Union – Emily Waugh
(419) 554-7781 ClydeMarblehead Bank – Bill Tuttamore
(419) 798-4471 Marblehead, OHMartin & Traxler American Eagle Mortgage – Erica Ward
(419) 357-1575**Rural 1st – Michael Goins
(440) 775-4028 Oberlin, OHU. S. Bank – Cheryl DeVore
(419) 732-0075 Port Clinton

Support your Affiliates!

2021 AFFILIATE MEMBERS

Lenders Continued:

Union Home Mortgage Corp – Todd Lillo
(419) 668-9922 Norwalk

Union Home Mortgage Corp. – Brian Smith
(419) 625-2600 Sandusky

Union Home Mortgage Corp. – Rex Grasz
(567) 998-4276 Upper Sandusky

Vacationland Federal Credit Union – Jami Risner
(419) 625-9025 Sandusky

Misc. Services:

***Hondros College – Korie Sanders
(888) 466-3767 (Education/CE)

Home Builders Assoc. of Erie Co. – Deanna Allensworth
(419) 625-7661

Moving Services:

Two Men and A Truck – JoAnna Gallagher
(419) 882-1002 Sandusky

Photography:

Karen Evans Pictures, LLC – Karen Evans
(614) 203-2113 Marblehead

Radon Mitigation:

S.W.A.T. Environmental – Amy Mowrer
(330) 465-3484 West Salem

Title Companies:

Ally Title Agency – Richard Blair/Carrie Jo Wahl
(419) 299-8486 Norwalk

Assured Title – Mark Bunting
(419) 447-7126 Tiffin

Title Companies Continued:

Chicago Title Agency – Audrey Gaston
(419) 668-1446 Norwalk

***Fidelity National Title – Chris Palmer
(419) 626-4475 Sandusky

***First American Title – Mary Boldman
(800) 332-6446 Fremont

***First American Title – Mary Boldman
(800) 343-6446 Norwalk

***First American Title – Mary Boldman
(800) 327-6446 Sandusky

***Hartung Title Agency, Inc. – Sally Crow
(419) 625-5700 Sandusky

Hartung Title Agency, Inc. – Judy Twarek-Bickley
(419) 734-4928 Port Clinton

Mutual Title Agency, Inc. – Beth Dzurilla
(330) 348-4133 Strongsville, OH

Newman Title Agency, Inc. – Kelly Babb
(567) 283-5333 Sandusky, OH

**Park Avenue Title Agency, Inc. – Thomas Bowlus
(419) 332-8260 Fremont

Southern Title of Ohio, Inc. – Sam Schmenk
(419) 621-5550 Sandusky

Tri-Coast Title Agency – Scot Corbin
(419) 734-6502 Port Clinton

Lincoln Dinner with Jim Jordan

On April 29th our Legislative Committee and Members who live in Huron Co. had the privilege of being able to attend the

Lincoln Dinner where Congressman Jim Jordan spoke at the Norwalk Eagles.



Spring General Membership Meeting

On May 20th the membership gathered for our Spring General Membership meeting at Anjulina's Catering & Banquet Hall in Fremont.

At the meeting, Kenneth Bonnigson and Cindy Gable were given their awards of Emeritus status.

Thank you everyone for joining us at this event!

Scott Williams, CEO of Ohio REALTORS joined the Membership for lunch and spoke of the market today and much more!



Firelands Association of REALTORS®

BOB STRAYER MEMORIAL GOLF OUTING



Tuesday, August 3, 2021

Woussickett Golf Course

6311 W Mason Rd, Sandusky, OH 44870

Shotgun start 9 am

Sign Me Up

☐ 4 Person Team—\$400

☐ Single Player—\$100

☐ Mulligans—\$20 per team

☐ Skins—\$ 20 per team

Register by July 23rd



Hole Prizes!

Sponsorship Opportunities

☐ Hole Sponsor—\$125 | Name: _____

Sponsorship needs to be turned in by July 20th

Course signage at hole | Company name listed in program

Putting Green Sponsor—Appraisal Service

☐ Driving Range Sponsor—\$150

Dinner by:
Blue Ribbon Catering

Registration Form

Player 1 _____ Office _____

Player 1 _____ Office _____

Player 1 _____ Office _____

Player 1 _____ Office _____

☐ Team—\$400

☐ Single Player \$100

☐ Mulligans—\$20 per team

☐ Hole Sponsor—\$125

Mulligans and Skins will be available for Purchase at the Event

All Proceeds go the FAOR Charitable Foundation,

Supporting our 5 Counties (Erie, Huron, Sandusky, Seneca & Ottawa)

FAOR Charitable Foundation is a 501 (c)(3) non profit organization

Donations are tax deductible



RPAC "ISLAND CRUISE"

Join us on **Wednesday, August 18, 2021** for FAOR RPAC Island Cruise on a privately chartered Jet Express Ferry Boat.

Depart Port Clinton at **noon** on **Jet Express Ferry Line** located at **49 Jackson Street, Port Clinton, OH.**

Our Jet Express cruise will take us on a tour around Kelley's Island, Middle Island, Rattlesnake Island, and North Bass Island. Take this time to get to know and have discussions with your Legislators. Once at Put-in-Bay enjoy a **Legislative Reception** at **The Keys** on Put-in-Bay when we will introduce the Ohio Legislators. Expected honored guests, Senators Theresa Gavarone, Nathan Manning, Bill Reineke, and Representatives DJ Swearingen, Gayle Manning, Dick Stein, and Gary Click.

Departure from Put In Bay 4:30-5:00 PM, arrive Port Clinton, 5:00 to 5:30 PM.
(you may return on an earlier ferry if needed)



LIMITED SEATING: ONLY \$200.00 PER PERSON

Make your reservation today!

Email Leslie@faor.com or fill out the Registration below and return to the Board Office, **must be received no later than 8/13/21**

REGISTRATION

Name(s) _____

Office _____

Payment Method: ☐ Check # _____ ☐ Bill My Account Amount Due \$ _____

Make Checks out to RPAC



**June 17, 2021
1-4pm EST**

Hear from nationally recognized speaker, **Leigh Brown** during National Ethics Day.

Free registration courtesy of Ohio REALTORS®

Meets required NAR Code of Ethics training/2.5 hours real estate elective credit



**Click here
for whole
article**



Ohio REALTORS® is excited to announce it has teamed up with Nationally Recognized Speaker Leigh Brown for the Fourth Annual National Real Estate Ethics Day®, which will be broadcast LIVE on June 17, 2021 from 1:00 pm – 4:00 pm EST.

[CLICK HERE](#) to complete your complimentary registration to attend National Ethics Day with Leigh Brown, courtesy of your Ohio REALTORS®!

CREDIT/LOGISTICS: • 2.5 hrs real estate ELECTIVE credit – this program will NOT meet the Ohio 3-hour Ethics core course requirement. • 2.5 hrs required NAR Code of Ethics training • Your confirmation email will contain a link to the live YouTube broadcast on June 17, 2021. • Your confirmation email will also contain a link to a survey that you are required to complete immediately following the program to receive credit for attendance.

Multiple Listing Service
MLS

Helpful Hints

Owner Name - Owners name is required to be disclosed on the listing. If owner has requested that their name not be on the listing please contact the MLS office when entering the listing

Held Status - If a listing cannot be shown for any reason, the listing must be in a **Held** status. "For Sale" Sign **cannot** be in yard.

Multiple Areas - If you want to put a listing in more than one area, there is a \$25 charge per area. For listings entered more than once: when sold...you only sell out one of the listings and cancel the others.

Monthly Broker Open - **FREE first Tuesday** of each month. This is for open houses held on the first Tuesday - Please send information regarding the listing & time by the Friday before. Brokers Opens for any other time will cost \$21.50 per ad.

ShowingTime - For assistance please call 1.800.379.0057 or email support@showingtime.com

Primary Photo - In order to maintain consistency in the Service, primary photo as established is the front view of the property. Any photo set as the primary photo for

the property that is not the front view of the property will be removed. In the event of a home having two front views (i.e. water front home) the listing agent may choose which of the two views to use as primary. If the alternate view is used as the primary, the photo of the front view of the property must be set in the second position. (Amended 2/18)

Kick Out Clause on Listing - These listings must be in a "Contingent" status.... Not Active

If you have any questions, please feel free to contact the MLS office at 419.625.3802

Welcome New Members!

New REALTORS®:

Miranda Krueger	Lakefront Living—Put-in-Bay
Bailey Schlottag	Century 21 Bolte Real Estate –Bellevue
Joanne Hoffman	HER Realtors—Toledo
Ashley Bell	Howard Hanna—Port Clinton
Carrie Fowler	Century 21 Bolte Real Estate—Tiffin
Christina LeVeck-Roguski	Real Living Morgan Realty Group— Port Clinton
Bethany Pearce	Russell Real Estate Services—Fremont

New Office:

Lake Front Living—Port Clinton
HER Realty—Toledo

New MLS Office:

Flag City LTD—Findlay
Red 1 Realty—Cleveland
Joseph Walter Realty—Walled Lake, Michigan
Consultants Realty

New MLS DR:

Brian Whitta	Flag City LTD—Findlay
Joan Brant	Consultants Realty—Columbus
Sonsee Schramm	Howard Hanna—Amherst
Michael Hall	Red 1 Realty—Cleveland
Scott Fader	Joseph Walter Realty— Walled Lake, MI

New MLS Only:

Teresa Maher	Red 1 Realty— Cleveland
Doug George	Howard Hanna—Amherst
Robert Clawson	Consultants Realty— Columbus
Stephanie Kear	HER Realty—Ontario
Judy Gorun	RE/MAX Preferred Associates
Rachel Tanzilli	Keller Williams Citywide—Westlake
Danielle Mittler	Howard Hanna—Brunswick

New Affiliates

Michael Goins ** Rural 1st—Oberlin Silver Affiliate



**Members who
have joined
between
5/13/21—
6/15/21**



SAFER SHOWINGS SMARTER ENGAGEMENTS

FREE Benefit Available for All FAOR Members!

Know your prospect... *in seconds*

-  Reverse incoming call to verify prospect (name, phone, and address)
-  Instantly search for criminal history
-  Verify financial risks (bankruptcies, liens, judgments)
-  Verify current assets (properties and vehicles)

Agents can properly plan for showings with a higher level of confidence.

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